

**FORD MOTOR COMPANY AND SUBSIDIARIES**  
**CONSOLIDATED INCOME STATEMENT**  
(in millions, except per share amounts)

	For the years ended December 31,		
	2012	2011	2010
<b>Revenues</b>			
Automotive	\$ 126,567	\$ 128,168	\$ 119,280
Financial Services	7,685	8,096	9,674
Total revenues	<u>134,252</u>	<u>136,264</u>	<u>128,954</u>
<b>Costs and expenses</b>			
Automotive cost of sales	112,578	113,345	104,451
Selling, administrative, and other expenses	12,182	11,578	11,909
Financial Services interest expense	3,115	3,614	4,345
Financial Services provision for credit and insurance losses	86	(33)	(216)
Total costs and expenses	<u>127,961</u>	<u>128,504</u>	<u>120,489</u>
Automotive interest expense	713	817	1,807
Automotive interest income and other income/(loss), net (Note 21)	1,185	825	(362)
Financial Services other income/(loss), net (Note 21)	369	413	315
Equity in net income/(loss) of affiliated companies	588	500	538
<b>Income before income taxes</b>	<u>7,720</u>	<u>8,681</u>	<u>7,149</u>
Provision for/(Benefit from) income taxes (Note 24)	2,056	(11,541)	592
<b>Net income</b>	<u>5,664</u>	<u>20,222</u>	<u>6,557</u>
Less: Income/(Loss) attributable to noncontrolling interests	(1)	9	(4)
<b>Net income attributable to Ford Motor Company</b>	<u>\$ 5,665</u>	<u>\$ 20,213</u>	<u>\$ 6,561</u>
<b>AMOUNTS PER SHARE ATTRIBUTABLE TO FORD MOTOR COMPANY COMMON AND CLASS B STOCK (Note 26)</b>			
Basic income	\$ 1.48	\$ 5.33	\$ 1.90
Diluted income	\$ 1.42	\$ 4.94	\$ 1.66
Cash dividends declared	\$ 0.15	\$ 0.05	\$ —

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
(in millions)

	For the years ended December 31,		
	2012	2011	2010
<b>Net income</b>	\$ 5,664	\$ 20,222	\$ 6,557
Other comprehensive income/(loss), net of tax (Note 20)			
Foreign currency translation	142	(720)	(2,234)
Derivative instruments	6	(152)	(24)
Pension and other postretirement benefits	(4,268)	(3,553)	(1,190)
Net holding gain/(loss)	—	2	(2)
<b>Total other comprehensive income/(loss), net of tax</b>	<u>(4,120)</u>	<u>(4,423)</u>	<u>(3,450)</u>
<b>Comprehensive income</b>	<u>1,544</u>	<u>15,799</u>	<u>3,107</u>
Less: Comprehensive income/(loss) attributable to noncontrolling interests	(1)	7	(5)
<b>Comprehensive income attributable to Ford Motor Company</b>	<u>\$ 1,545</u>	<u>\$ 15,792</u>	<u>\$ 3,112</u>

The accompanying notes are part of the financial statements.